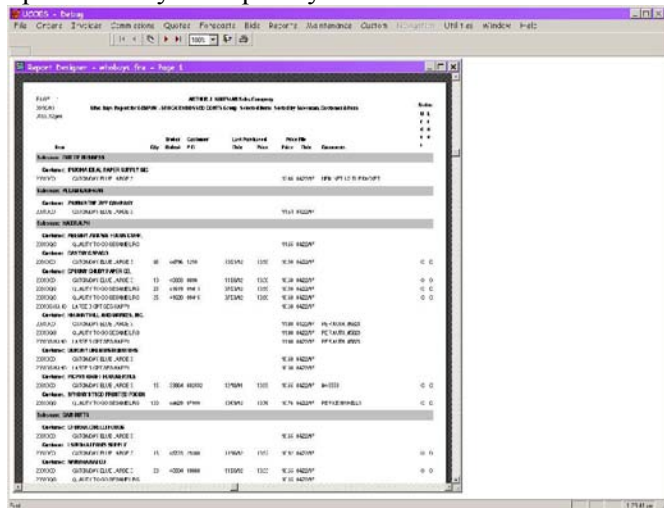# UCOES 2.0
Unique Computerized Order Entry System

What is UCOES?

UCOES 2.0 is the updated Windows® version of the 15-year old full featured order entry system specifically designed for food service brokers. It combines the ease of the Windows graphical user interface, with its simple mouse control and drag-and-drop features, with the power and reliability of a commercially successful system.

UCOES is geared to practices and problems unique to the food service industry — an industry in which the system's authors combine over 40 years of experience. It is organized in modules so features can be created, modified or disabled to meet individual broker needs. People with little or no computer experience learn to operate the system quickly.

Preview graphical reports within UCOES before printing.

Startup, Training, Upgrades, and Enhancements:

Personal on-site support is provided for up to two weeks. During the first week, UCOES is installed and configured; product and customer data is entered into the system, and your staff is personally trained. A second week, several months later, is offered to make sure you get the most from the system. UCOES is continually improved, with many ideas coming from the "syndicate" of other UCOES brokers. The development team then implements these new ideas and new features into each revision.

Contact UCOES Sales:

Call Hal Phillips at (508) 785-3182 or send email to halphillips@ucoes.com or sales@ucoes.com
Web: http://www.ucoes.com

UCOES Key Features:

Order Entry:
Drag N' Drop SKU entry assures valid and readable SKUs. UCOES allows work on **multiple orde**rs (or other tasks) simultaneously.

Applying a mill's pricing scheme, UCOES prices each order automatically. **Market Pricing** is the most common method, and customer-specific prices are gathered gradually to avoid time-consuming up-front data entry. Schemes with **Price Brackets** that vary with **cube, units, weight**, or **value** are also supported and include an override feature where **Contract Prices** apply.

UCOES lets you for add pre-defined **comments** to orders, and provides an internal "**billboard**" system that prompts special handling of specific orders. UCOES features a **Change order procedure** that minimizes errors and misunderstandings, **Automatic entry** of mill-specified customer ID number on orders, and automatic transmission of orders by **FAX or EDI**.

Price Change Management:
UCOES lets you set up new prices for pre-approval by the mill *before* sending them to the customers. Once approved, new prices can be activated all at once, by customer individually, or the old prices can be rolled back without re-entry.

Special Reports:
Pre-Call Planner can function as an "agenda" for a sales call, by providing easy reference to all items that a specified customer buys from each mill, including PO date, various PO numbers, pricing, and item status.
Who Buys Report lists all customers that buy a certain item. Who Buys lets you find a few cases locally or provide a "price profile" for a selected item.

Salesmen Remote Support:
With appropriate computer infrastructure, salesmen can remotely access UCOES in the broker's office to view and/or download price lists and reports to their home-office computers. This information can then be printed or exported to hand-helds. Data may be accessed for the entire agency or restricted to the individual salesman.

Subsystems:
Bid System creates bids and replicates existing bids, tracking re-opening, escalator, and expiration dates. **Quote System** creates quotes and facilitates follow-up. **Commission "Short Pay" Follow-Up** facilitates resolution of commission disputes.

UCOES System Requirements:

UCOES requires Pentium class hardware, 128Mb RAM, 20 Gb hard disk, Windows 98, ME, 2000, XP or later. Network and Internet connections recommended but not required.

Examples of some of the Windows-based forms included in UCOES

About the UCOES Developers

Hal Phillips developed the original UCOES system, beginning in 1989. Hal has worked for several major US corporations and, in 1975, co-founded the Manchaug Corporation, which manufactured polystyrene foam trays marketed entirely through food service brokers. Manchaug Corporation was sold to Genpak in 1985. Since 1986, Hal has developed data processing and EDI software systems for manufacturers, public warehouses, and brokers.

Ted Roche & Associates, LLC, based in New Hampshire, develops Web, client-server and LAN-based applications using Microsoft Visual FoxPro® and other best-of-breed tools. Principal Ted Roche has authored several well-known books in the computer field, and is a Microsoft Certified Solution Developer, Microsoft Certified System Engineer, and eight-time winner of the Microsoft Support Most Valuable Professional award. Senior Associate Laura White is a Microsoft Certified Professional in Visual FoxPro and an experienced software developer.

For More Information

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